

**Appendix C Pricing Index
DIR-TSO-3675**

Alardin Development Corporation dba Remote Monitoring Technologies

Brand	DIR Customer Discount % off MSRP *
Mobotix	12.50%
Draytek	10.00%
Planet	11.50%
XQAND	10.00%
Related Services Description	DIR Customer Discount % off MSRP *
Project Management to include obtaining necessary approvals, building permits and occupancy certificates. Managing security related product procurement and installation (per hour)	15.00%
System design services related to security system network devices (per site)	15.00%
Installation of security related network devices. Includes cabling up to 300' of non-conduit cat5-6E per device (per device)	15.00%
Device configuration to system design specs (Per Device)	15.00%
On-site training of Customer employees or designated third party employees in the operation and/or maintenance of the product offered, including providing operation and maintenance manuals, formal training classes and demonstration of operation of all equipment as specified by the Customer (per hour)	15.00%
Acceptance Testing/System Commissioning: includes a thorough review, inspection and testing of the performance of an entire surveillance, security, or detection system to make sure the system meets all specifications, intent of the design, operation and functional requirements, and the requirements of the end user/owner, along with any necessary, supporting documentation. Pricing includes travel expenses (priced per site incident)	15.00%

***Important Note: Vendors quote to DIR customers shall include the DIR administrative fee. The fee will be added after discount off MSRP is applied.**